

# Assessment Journal Index

## Author Index

- Birch, John W. Minimum sample sizes for assessment and reappraisal: An extension. March/April:54-59. See also letters, November/December:4-5.
- Bluestein, Sheldon. Mapping for the rest of them: Turning today's parcel mappers into tomorrow's GIS experts. September/October:53-61.
- Bluestein, Sheldon. Perspective: Are your mappers GIS-ready? July/August:2.
- Brown, Robert L. Winnipeg: Our door is open. September/October:62-63.
- Clapp, John M., Gregory F. Richo, and Carmelo Giaccotto. Adjusting for time using sales-ratio data. January/February:56-62. See also letters, March/April:4, 85, 87.
- Closser, Jay E. Assessing land under conservation restrictions. July/August:20-24.
- Cornia, Gary C., see Walters.
- Crapo, Ed, and Lillian Johnson. Re-inventing ourselves: Industrial engineering for assessment operations. September/October:29-32.
- Crotty, Richard T. Profile of the Orange County, Florida, Property Appraiser's Office. November/December:50-57.
- Cypress, David E., CAE. The income approach from a management perspective: Practical considerations in reaching net operating income. March/April:39-43.
- Des Rosiers, François, and Marius Thériault. Implicit prices of rental services: Modeling the Quebec market. July/August:47-60.
- Dornfest, Alan S. Residential property tax relief: Exemptions and circuit breakers. March/April:44-52.
- Farley, Jewette, CAE. A question of fairness—The cable television issue. March/April:2, 14-15.
- Farrington, Colin. Appeal fraud, here and abroad. September/October:51-52.
- Finegan, Dennis L. By the book: Alaskan style. March/April:77-81.
- Fisher, Glenn W. The domino effect and the coming of classification in Kansas. May/June:41-46.
- Fletcher, Gregory G. Significant court cases concerning ad valorem taxation of public utility and railroad property. January/February:43-55.
- Freeman, Mark, see Walters.
- Gerscheske, Charles, see Walters.
- Giaccotto, Carmelo, see Clapp.
- Gloudemans, Robert J. Comment on "Minimum sample sizes for assessment and reappraisal: An extension," by John W. Birch. March/April:58.
- Hanscom, Robert H., see May.
- Hertz, Russell W. Comparables for equipment valuation: In use versus in stock. May/June:27-29. See also letter, September/October:5.
- Hilleman, Roberta A. Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. November/December:37-38.
- Hobart, Lisa A., and Dennis W. Platte. Valuation of fast-food restaurant equipment. January/February:39-42.
- Jackson, David B., see Schreiber.
- Jaconetty, Thomas A. "Highest and best use" revisited. May/June:36-39.
- Johnson, Lillian, see Crapo.
- Kang, Han-Bin, see Reichert.
- Koole, Peter M. Perspective: Shopping center valuation: The assessor's perspective. May/June:2, 16-18.
- Llewellyn, Wayne D., CAE. A review of budgeting systems. September/October:47-50.
- Mainzinger, Brent. A tested model for integrating an assessment-based GIS into local government. January/February:35-38.
- Martin, Lyman A. Stepped-up machinery and equipment cost: Appropriate cost basis for ad valorem tax purposes? November/December:26-31.
- May, Thomas J., and Robert H. Hanscom, RES. The valuation of

# Assessment Journal Index

## Author Index

- Birch, John W. Minimum sample sizes for assessment and reappraisal: An extension. March/April:54-59. See also letters, November/December:4-5.
- Bluestein, Sheldon. Mapping for the rest of them: Turning today's parcel mappers into tomorrow's GIS experts. September/October:53-61.
- Bluestein, Sheldon. Perspective: Are your mappers GIS-ready? July/August:2.
- Brown, Robert L. Winnipeg: Our door is open. September/October:62-63.
- Clapp, John M., Gregory F. Richo, and Carmelo Giaccotto. Adjusting for time using sales-ratio data. January/February:56-62. See also letters, March/April:4, 85, 87.
- Closser, Jay E. Assessing land under conservation restrictions. July/August:20-24.
- Cornia, Gary C., see Walters.
- Crapo, Ed, and Lillian Johnson. Re-inventing ourselves: Industrial engineering for assessment operations. September/October:29-32.
- Crotty, Richard T. Profile of the Orange County, Florida, Property Appraiser's Office. November/December:50-57.
- Cypress, David E., CAE. The income approach from a management perspective: Practical considerations in reaching net operating income. March/April:39-43.
- Des Rosiers, François, and Marius Thériault. Implicit prices of rental services: Modeling the Quebec market. July/August:47-60.
- Dornfest, Alan S. Residential property tax relief: Exemptions and circuit breakers. March/April:44-52.
- Farley, Jewette, CAE. A question of fairness—The cable television issue. March/April:2, 14-15.
- Farrington, Colin. Appeal fraud, here and abroad. September/October:51-52.
- Finegan, Dennis L. By the book: Alaskan style. March/April:77-81.
- Fisher, Glenn W. The domino effect and the coming of classification in Kansas. May/June:41-46.
- Fletcher, Gregory G. Significant court cases concerning ad valorem taxation of public utility and railroad property. January/February:43-55.
- Freeman, Mark, see Walters.
- Gerscheske, Charles, see Walters.
- Giaccotto, Carmelo, see Clapp.
- Gloudemans, Robert J. Comment on "Minimum sample sizes for assessment and reappraisal: An extension," by John W. Birch. March/April:58.
- Hanscom, Robert H., see May.
- Hertz, Russell W. Comparables for equipment valuation: In use versus in stock. May/June:27-29. See also letter, September/October:5.
- Hilleman, Roberta A. Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. November/December:37-38.
- Hobart, Lisa A., and Dennis W. Platte. Valuation of fast-food restaurant equipment. January/February:39-42.
- Jackson, David B., see Schreiber.
- Jaconetty, Thomas A. "Highest and best use" revisited. May/June:36-39.
- Johnson, Lillian, see Crapo.
- Kang, Han-Bin, see Reichert.
- Koole, Peter M. Perspective: Shopping center valuation: The assessor's perspective. May/June:2, 16-18.
- Llewellyn, Wayne D., CAE. A review of budgeting systems. September/October:47-50.
- Mainzinger, Brent. A tested model for integrating an assessment-based GIS into local government. January/February:35-38.
- Martin, Lyman A. Stepped-up machinery and equipment cost: Appropriate cost basis for ad valorem tax purposes? November/December:26-31.
- May, Thomas J., and Robert H. Hanscom, RES. The valuation of

- Minnesota golf courses. January/February:29-34. See also letters, May/June:5.
- Oldfield, Kenneth, David Tretter, and Kevin Ritter. Tax increment financing in McLean County, Illinois: Further discussion of the assessor's role in determining policy outcomes. November/December:32-36.
- Olshove, Vincent W., see Shanbrom.
- Pearson, Gerald N. A public information brochure for personal property taxpayers. January/February:71-73.
- Perreault, Denis, see Schreiber.
- Phillips, Christina. The building that wasn't a building. September/October:6.
- Platte, Dennis W., see Hobart.
- Reichert, Alan K., Han-Bin Kang, and Soren Tuluca. The effect of quality-of-life factors on metropolitan housing markets. July/August:38-46.
- Renne, J. Scott, CAE. Highest and best use: What happens when things are broken? May/June:30-35.
- Richo, Gregory F., see Clapp.
- Ritter, Kevin, see Oldfield.
- Robinson, Jim, and Stiefer, Sands. Management of a high-volume assessment appeals process. March/April:32-38.
- Samsal, James V. An introduction to valuation of contaminated property. March/April:28-31.
- Schreiber, Jan, Denis Perreault, and David B. Jackson. An integrated photographic and document imaging system in a CAMA environment. September/October:33-39.
- Sembor, Edward. Fifty years of assessor training in Connecticut: An evolutionary history. May/June:59-63.
- Shanbrom, Paul A., and Vincent W. Olshove. Accounting records: Sifting through twelve sets of books. September/October:40-46.
- Shank, David W., see Walters.
- Sheftall, Willis B., Jr., and David L. Sjoquist. An analysis of the ratio study in Georgia. July/August:30-37.
- Sjoquist, David L., see Sheftall.
- Smith, Jim. Evaluation cards help track services. November/December:59.
- Spelman, Jeffery, CAE. Diary of an executive board candidate: "The president is on line one." January/February:66-69.
- Steiner, Lorraine C. Comment on "Minimum sample sizes for assessment and reappraisal: An extension," by John W. Birch. March/April:58.
- Stiefer, Sands, see Robinson.
- Stuart, Rick. Public relations for appraisal. May/June:64-68.
- Teichman, Brad. Toxic properties. July/August:25-29.
- Thériault, Marius, see Des Rosiers.
- Tretter, David, see Oldfield.
- Tuluca, Soren, see Reichert.
- Uhrich, Kenneth C., see Walters.
- Walters, Lawrence C., Gary C. Cornia, David W. Shank, Charles Gerscheske, Kenneth C. Uhrich, and Mark Freeman. Measuring obsolescence in regulated firms: Enhancements to the cost approach. May/June:47-58.
- Welcome, Paul A. The value of a capitalization rate study by an outside consultant. July/August:61-64.
- Whybrow, Jennifer A. Property tax and assessment in British Columbia: A decade of change. September/October:19-28.
- Wunderlich, Gene. Valuing land. November/December:39-41.
- Youngman, Joan. Introduction to *Legal issues in property valuation and taxation: Cases and materials*. March/April:60-76.

## **Subject Index**

### **Appeals**

Appeal fraud, here and abroad. Colin Farrington. September/October:51-52.

Management of a high-volume assessment appeals process. Jim Robinson and Sands Stiefer. March/April:32-38.

Perspective: Shopping center valuation: The assessor's perspective. Peter M. Koole. May/June:2, 16-18.

Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. Roberta A. Hilleman. November/December:37-38.

### **Assessment Administration**

An analysis of the ratio study in Georgia. Willis B. Sheftall, Jr., and David L. Sjoquist. July/August:30-37.

By the book: Alaskan style. Dennis L. Finegan. March/April:77-81.

The domino effect and the coming of classification in Kansas. Glenn W. Fisher. May/June:41-46.

Evaluation cards help track services. Jim Smith. November/December:59.

The income approach from a management perspective: Practical considerations in reaching net operating income. David E. Cypress, CAE. March/April:39-43.

An integrated photographic and document imaging system in a CAMA environment. Jan Schreiber, Denis Perreault, and David B. Jackson. September/October:33-39.

Introduction to *Legal issues in prop-*

- erty valuation and taxation: Cases and materials.* Joan Youngman. March/April:60-76.
- Management of a high-volume assessment appeals process. Jim Robinson and Sands Stiefer. March/April:32-38.
- Minimum sample sizes for assessment and reappraisal: An extension. John W. Birch. March/April:54-59.
- Profile of the Orange County, Florida, Property Appraiser's Office. Richard T. Crotty. November/December:50-57.
- Property tax and assessment in British Columbia: A decade of change. Jennifer A. Whybrow. September/October:19-28.
- A public information brochure for personal property taxpayers. Gerald N. Pearson. January/February:71-73.
- Public relations for reappraisal. Rick Stuart. May/June:64-68.
- Reinventing ourselves: Industrial engineering for assessment operations. Ed Crapo and Lillian Johnson. September/October:29-32.
- A review of budgeting systems. Wayne D. Llewellyn, CAE. September/October:47-50.
- Tax increment financing in McLean County, Illinois: Further discussion of the assessor's role in determining policy outcomes. Kenneth Oldfield, David Treter, and Kevin Ritter. November/December:32-36.
- A tested model for integrating an assessment-based GIS into local government. Brent Mainzinger. January/February:35-38.
- Winnipeg: Our door is open. Robert L. Brown. September/October:62-63.
- Assessor Education**  
Fifty years of assessor training in Connecticut: An evolutionary history. Edward Sembor. May/June:59-63.
- Mapping for the rest of them: Turning today's parcel mappers into tomorrow's GIS experts. Sheldon Bluestein. September/October:53-61.
- Assessor's Office Profile**  
By the book: Alaskan style. Dennis L. Finegan. March/April:77-81.
- Profile of the Orange County, Florida, Property Appraiser's Office. Richard T. Crotty. November/December:50-57.
- Reinventing ourselves: Industrial engineering for assessment operations. Ed Crapo and Lillian Johnson. September/October:29-32.
- Cable Television**  
Introduction to *Legal issues in property valuation and taxation: Cases and materials.* Joan Youngman. March/April:60-76.
- A question of fairness—The cable television issue. Jewette Farley, CAE. March/April:2, 14-15.
- Capitalization Rate**  
The value of a capitalization rate study by an outside consultant. Paul A. Welcome. July/August:61-64.
- Circuit Breakers**  
Residential property tax relief: Exemptions and circuit breakers. Alan S. Dornfest. March/April:44-52.
- Classification**  
The domino effect and the coming of classification in Kansas. Glenn W. Fisher. May/June:41-46.
- Introduction to *Legal issues in property valuation and taxation: Cases and materials.* Joan Youngman. March/April:60-76.
- Computer-Assisted Mass Appraisal**  
An integrated photographic and document imaging system in a CAMA environment. Jan Schreiber, Denis Perreault, and David B. Jackson. September/October:33-39.
- Conservation Restrictions**  
Assessing land under conservation restrictions. Jay E. Closser. July/August:20-24.
- Contaminated Properties**  
An introduction to valuation of contaminated property. James V. Samsal. March/April:28-31.
- Toxic properties. Brad Teichman. July/August:25-29.
- Cost approach**  
Measuring obsolescence in regulated firms: Enhancements to the cost approach. Lawrence C. Walters, Gary C. Cornia, David W. Shank, Charles Gerscheske, Kenneth C. Uhrich, and Mark Freeman. May/June:47-58.
- Stepped-up machinery and equipment cost: Appropriate cost basis for ad valorem tax purposes? Lyman A. Martin. November/December:26-31.
- Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization.* Roberta A. Hilleman. November/December:37-38.
- Depreciation**  
Accounting records: Sifting through twelve sets of books. Paul A. Shanbrom and Vincent W. Olshove. September/October:40-46.
- Comparables for equipment valuation: In use versus in stock. Russell W. Hetz. May/June:27-29.
- A public information brochure for personal property taxpayers. Gerald N. Pearson. January/February:71-73.
- Significant court cases concerning ad valorem taxation of public utility and railroad property. Gregory G. Fletcher. January/February:43-55.

Stepped-up machinery and equipment cost: Appropriate cost basis for ad valorem tax purposes? Lyman A. Martin. November/December:26-31.

Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. Roberta A. Hilleman. November/December:37-38.

Valuation of fast-food restaurant equipment. Lisa A. Hobart and Dennis W. Platte. January/February:39-42.

#### Ethics

Draft Code of Ethics and Standards for member review. July/August:6-8.

IAAO's assessment standards, *Code of Ethics and Standards of Professional Conduct*, and *USPAP*: How do they relate to each other? November/December:49.

#### Exemptions and Incentives

Residential property tax relief: Exemptions and circuit breakers. Alan S. Dornfest. March/April:44-52.

Tax increment financing in McLean County, Illinois: Further discussion of the assessor's role in determining policy outcomes. Kenneth Oldfield, David Tretter, and Kevin Ritter. November/December:32-36.

#### Expert Witness

Toxic properties. Brad Teichman. July/August:25-29.

Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. Roberta A. Hilleman. November/December:37-38.

#### Fast-food restaurants

Valuation of fast-food restaurant equipment. Lisa A. Hobart and Dennis W. Platte. January/February:39-42.

#### Geographical Information Systems

Mapping for the rest of them:

Turning today's parcel mappers into tomorrow's GIS experts. Sheldon Bluestein. September/October:53-61.

Perspective: Are your mappers GIS ready? Sheldon Bluestein. July/August:2.

A tested model for integrating an assessment-based GIS into local government. Brent Mainzinger. January/February:35-38.

#### Golf Courses

The valuation of Minnesota golf courses. Thomas J. May and Robert H. Hanscom, RES. January/February:29-34.

#### Highest and best use

Assessing land under conservation restrictions. Jay E. Closser. July/August:20-24.

"Highest and best use" revisited. Thomas A. Jaconetty. May/June:36-39.

Highest and best use: What happens when things are broken? J. Scott Renne, CAE. May/June:30-35.

Toxic properties. Brad Teichman. July/August:25-29.

Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. Roberta A. Hilleman. November/December:37-38.

#### Imaging

An integrated photographic and document imaging system in a CAMA environment. Jan Schreiber, Denis Perreault, and David B. Jackson. September/October:33-39.

#### IAAO Conference

Conference 1994. November/December:9-18.

#### IAAO Executive Board Candidacy

Diary of an executive board candidate: "The president is on line

one." Jeffery Spelman, CAE. January/February:66-69.

#### IAAO Financial Statements

IAAO financial statements for years ending October 31, 1993, and October 31, 1992. May/June:6-10.

#### Income Approach

The income approach from a management perspective: Practical considerations in reaching net operating income. David E. Cypress, CAE. March/April:39-43.

The valuation of Minnesota golf courses. Thomas J. May and Robert H. Hanscom, RES. January/February:29-34.

The value of a capitalization rate study by an outside consultant. Paul A. Welcome. July/August:61-64.

#### Land Valuation

Assessing land under conservation restrictions. Jay E. Closser. July/August:20-24.

Toxic properties. Brad Teichman. July/August:25-29.

Valuing land. Gene Wunderlich. November/December:39-41.

#### Legal Issues

Accounting records: Sifting through twelve sets of books. Paul A. Shanbrom and Vincent W. Olshove. September/October:40-46.

Introduction to *Legal Issues in Property Valuation and Taxation: Cases and Materials*. Joan Youngman. March/April:60-76.

Significant court cases concerning ad valorem taxation of public utility and railroad property. Gregory G. Fletcher. January/February:43-55.

Stepped-up machinery and equipment cost: Appropriate cost basis for ad valorem tax purposes? Lyman A. Martin. November/December:26-31.

Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. Roberta A. Hilleman. November/December:37-38.

#### Machinery and Equipment

Accounting records: Sifting through twelve sets of books. Paul A. Shanbrom and Vincent W. Olshove. September/October:40-46.

Comparables for equipment valuation: In use versus in stock. Russell W. Hetz. May/June:27-29.

A public information brochure for personal property taxpayers. Gerald N. Pearson. January/February:71-73.

Significant court cases concerning ad valorem taxation of public utility and railroad property. Gregory G. Fletcher. January/February:43-55.

Stepped-up machinery and equipment cost: Appropriate cost basis for ad valorem tax purposes? Lyman A. Martin. November/December:26-31.

Valuation of fast-food restaurant equipment. Lisa A. Hobart and Dennis W. Platte. January/February:39-42.

#### Modeling

The effect of quality-of-life factors on metropolitan housing markets. Alan K. Reichert, Han-Bin Kang, and Soren Tuluca. July/August:38-46.

Implicit prices of rental services: Modeling the Quebec market. François Des Rosiers and Marius Thériault. July/August:47-60.

#### Obsolescence

Measuring obsolescence in regulated firms: Enhancements to the cost approach. Lawrence C. Walters, Gary C. Cornia, David W. Shank, Charles Gerscheske, Kenneth C. Uhrich, and Mark Freeman. May/June:47-58.

Update on *Hercules Incorporated v. Utah State Tax Commission and Salt Lake County Board of Equalization*. Roberta A. Hilleman. November/December:37-38.

#### Personal Property

Accounting records: Sifting through twelve sets of books. Paul A. Shanbrom and Vincent W. Olshove. September/October:40-46.

The building that wasn't a building. Christina Phillips. September/October:6.

Comparables for equipment valuation: In use versus in stock. Russell W. Hetz. May/June:27-29.

The domino effect and the coming of classification in Kansas. Glenn W. Fisher. May/June:41-46.

Introduction to *Legal Issues in Property Valuation and Taxation: Cases and Materials*. Joan Youngman. March/April:60-76.

A public information brochure for personal property taxpayers. Gerald N. Pearson. January/February:71-73.

Significant court cases concerning ad valorem taxation of public utility and railroad property. Gregory G. Fletcher. January/February:43-55.

Stepped-up machinery and equipment cost: Appropriate cost basis for ad valorem tax purposes? Lyman A. Martin. November/December:26-31.

Valuation of fast-food restaurant equipment. Lisa A. Hobart and Dennis W. Platte. January/February:39-42.

#### Public Relations

Evaluation cards help track services. Jim Smith. November/December:59.

A public information brochure for personal property taxpayers. Gerald N. Pearson. January/February:71-73.

Public relations for reappraisal. Rick Stuart. May/June:64-68.

Winnipeg: Our door is open. Robert L. Brown. September/October:62-63.

#### Public Utilities

Measuring obsolescence in regulated firms: Enhancements to the cost approach. Lawrence C. Walters, Gary C. Cornia, David W. Shank, Charles Gerscheske, Kenneth C. Uhrich, and Mark Freeman. May/June:47-58.

Significant court cases concerning ad valorem taxation of public utility and railroad property. Gregory G. Fletcher. January/February:43-55.

#### Quality-of-Life Factors

The effect of quality-of-life factors on metropolitan housing markets. Alan K. Reichert, Han-Bin Kang, and Soren Tuluca. July/August:38-46.

#### Ratio Studies

Adjusting for time using sales-ratio data. John M. Clapp, Gregory F. Richo, and Carmelo Giaccotto. January/February:56-62.

An analysis of the ratio study in Georgia. Willis B. Sheftall, Jr., and David L. Sjoquist. July/August:30-37.

Minimum sample sizes for assessment and reappraisal: An extension. John W. Birch. March/April:54-59.

Tax increment financing in McLean County, Illinois: Further discussion of the assessor's role in determining policy outcomes. Kenneth Oldfield, David Tretter, and Kevin Ritter. November/December:32-36.

#### Residential Property

The effect of quality-of-life factors

on metropolitan housing markets. Alan K. Reichert, Han-Bin Kang, and Soren Tuluca. July/August: 38-46.

Implicit prices of rental services: Modeling the Quebec market. Francois Des Rosiers and Marius Theriault. July/August: 47-60.

Residential property tax relief: Exemptions and circuit breakers. Alan S. Dornfest. March/April: 44-52.

The value of a capitalization rate study by an outside consultant. Paul A. Welcome. July/August: 61-64.

#### Sales Comparison Approach

Comparables for equipment valuation: In use versus in stock. Russell W. Hetz. May/June: 27-29.

#### Sample Size

Minimum sample sizes for assess-

ment and reappraisal: An extension. John W. Birch. March/April: 54-59.

#### Shopping Centers

Perspective: Shopping center valuation: The assessor's perspective. Peter M. Koole. May/June: 2, 16-18.

#### Standards

Draft Code of Ethics and Standards for member review. July/August: 6-8.

IAAO's assessment standards, *Code of Ethics and Standards of Professional Conduct*, and *USPAP*: How do they relate to each other? November/December: 49.

#### Tax Increment Financing

Tax increment financing in McLean County, Illinois: Further discussion of the assessor's role in deter-

mining policy outcomes. Kenneth Oldfield, David Tretter, and Kevin Ritter. November/December: 32-36.

#### Tax Relief

Introduction to *Legal Issues in Property Valuation and Taxation: Cases and Materials*. Joan Youngman. March/April: 60-76.

Residential property tax relief: Exemptions and circuit breakers.

Alan S. Dornfest. March/April: 44-52.

#### Time Adjustments

Adjusting for time using sales-ratio data. John M. Clapp, Gregory F. Richo, and Carmelo Giaccotto. January/February: 56-62.

#### Warehouses

The building that wasn't a building. Christina Phillips. September/October: 6.

## 1994 Editorial Board

Richard Almy  
Chicago, Illinois

Michael L. Austin, CAE  
Bath, Maine

Richard J. Ayoob  
Los Angeles, California

Charles E. Bays  
Detroit, Michigan

John O. Behrens  
Washington, DC

Bruce A. Belon, CAE  
Phoenix, Arizona

Dan Biedenbach  
Salt Lake City, Utah

Charles T. Blockside  
Pittsburgh, Pennsylvania

S. Paul Blumenthal  
Boston, Massachusetts

Richard A. Borst  
Philadelphia, Pennsylvania

Joseph J. Calvanico  
Chicago, Illinois

Charles C. Cook  
Dayton, Ohio

Gary C. Cornia  
Provo, Utah

Edward Crane  
Kansas City, Kansas

John C. Crissey, Jr., CAE  
Winter Park, Florida

Elmer A. Cronk, CAE  
Fredericton, New Brunswick

Darwin W. Daicoff  
Lawrence, Kansas

Robert C. Denne  
Chicago, Illinois

George Donatello, CMS  
Inverness, Florida

Alan S. Dornfest  
Boise, Idaho

Joseph K. Eckert, Ph.D.  
Washington, DC

Mark Edelman  
Ames, Iowa

Jack Eichenbaum  
New York, New York

Glenn W. Fisher  
Wichita, Kansas

Robert J. Flanagan, CAE  
New London, Connecticut

Alan Flory  
Woodland, California

Otho C. W. Fraher, CAE  
Blackstone, Virginia

Dale L. Friedley  
Bradenton, Florida

Jack P. Friedman  
College Station, Texas

David Gaskell  
Albany, New York

Jerry German  
Toldeo, Ohio

Morgan B. Gilreath, Jr.  
Deland, Florida

Robert J. Gloudemans  
Phoenix, Arizona